

Category Manager

We are seeking a dynamic Category Manager to join our team

At Bryson, each staff member is valued and respected for their contributions. We are searching for a Category Manager who not only has a passion for sales growth, improving profitability and enhancing the customer's experience but is happy to work as part of a unit and above all is a team player.

A bit about us:

We're here to make life easier for construction & fit-out contractors, with our smarter, faster, greener methodology known as 'The Bryson Way'. We're a family-run business with a vision to become the sustainable supplier of choice. As a leading manufacturer, importer and distributor of safety, fixings, and protection products, we're focused on offering you the best service and products to keep projects on track, within budget and in reach of sustainability goals

The job:

The successful candidate will be responsible for developing and executing category strategies to drive sales growth, improve profitability, and enhance the customer experience.

Main duties:

- Analysing market trends
- Negotiating with suppliers
- Managing product assortments
- Collaborating with cross-functional teams to optimise category performance

You will have:

- Proven 3-5 years of Category Management experience
- Good knowledge of category management, marketing and sales
- Strong negotiator
- Out-of-the-box thinker/problem solver
- Self-starter
- Good knowledge of category management, marketing and sales

What's in it for you?

- Competitive salary.
- Commission and bonus schemes.
- Office based in Coulsdon and/or Gatwick
- Volunteer day.
- Half-day holiday on your birthday
- Leave early on Friday

If this role is of interest apply now! Or to find out more please contact angela.slaterjones@bryson.co.uk